

Ala' Mohammad Abu Sbeih

Industrial Engineer

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PERSONAL INFORMATION

- Amman – 07/12/1993
- Nationality : Jordanian
- Social Status : Single



EDUCATION

- **Bachelor Degree in Industrial Engineer from The Hashemite University .**
- From September-2011- September 2015
- Rate : Good – GPA 2.82



OUR EXPERIENCES

- **Sales & Project Engineer** At Ayoubi Steel Furniture Factory. Jordan – Amman (From October 2016 until May-2019.)
- **Confer** with customers and engineers to assess equipment needs and to determine Storage system requirements then reach to the best **design**.
- make **Financial Costing and Technical offer** for ideal storage system referring to (kind of products , size of pallet ,height of warehouse and other aspects).
- **Negotiate** a price, and complete the sale
- **renew** orders and **arrange** delivery
- Finally write **sales reports** and presenting them to project managers .



TECHNICAL SKILLS



- Team Work skills
- Time management
- Financial Costing
- Budget Forecasting
- Ability to work under pressure
- Good negotiation skills



LANGUAGES

- Arabic (Native Language)
- English (Good Writing , Reading , and Speaking)